Frequently Asked Questions

Broker Recontracting

Q #1: Why is recontracting being conducted?

A #1: In order to bring our contract language into compliance and obtain current relevant information on producers given the authority to represent Alliant.

Q #2: Why is contracting being separated into two-lines of business?

A #2: This will allow Alliant to maximize resources and tailor our support of Brokers.

Q #3: If I don't recontract, will I give up commissions I am currently receiving?

A #3: No! If you remain a licensed agent, and your client continues to renew with Alliant, you will continue to receive commission. The only exception is if your client names another producer as Broker of Record.

Q #4: In the past, a Broker Certificate of Authority covered 'all' product lines and now it's split into two-product lines. What if I have been offered to sell 'group plans' only and want to sell Individual/Family Plans as well?

A #4: The invitation to sell IFP plans is based on a number of criteria. Please make your request known by sending an email to BOR@AlliantPlans.com.